

European University Institute, +39.055.468.5806 (office)  
Robert Schuman Centre of Advanced Studies +39.349.44.61.099 (cell)  
Villa Schifanoia, Via Boccaccio 121 [matteo.fiorini@eui.eu](mailto:matteo.fiorini@eui.eu)  
I-50133 Florence, ITALY [matteofiorini.com](http://matteofiorini.com)

- POSITION Nov 2017 - present Research Fellow, [Global Governance Programme](#), RSCAS/EUI
- PAST POSITION Jan 2016 - Oct 2017 Post-doctoral Research Associate, [Global Governance Programme](#), RSCAS/EUI
- EDUCATION Sep 2010 - Dec 2015 Ph.D in Economics, European University Institute  
Sep 2007 - Dec 2009 MSc in Economics and Social Sciences, Bocconi University: *summa cum laude*
- RESEARCH FIELD International Economics
- VISITING POSITIONS Jan 2019 - Jun 2019 Deutsches Institut für Entwicklungspolitik (DIE), Bonn
- JOURNAL ARTICLES “Missing the Bigger Picture: A Population-level Analysis of Transnational Private Governance Organizations Active in the Global South”, with Philip Schleifer and Luc Fransen  
*Ecological Economics*, 2019.
- “Transparency in Transnational Governance: The Determinants of Information Disclosure of Voluntary Sustainability Programs”, with Philip Schleifer and Graeme Auld  
Accepted at *Regulation & Governance*, 2019.
- “EU Services Trade Liberalization and Economic Regulation: Complements or Substitutes?”, with Bernard Hoekman  
Accepted at *Review of International Organizations*, 2018.
- “Trade Agreements, Regulatory Institutions and Services Liberalization”, with Bernard Hoekman  
*Global Policy*, 2018.
- “Services Policy Reform and Manufacturing Employment: Evidence from Transition Economies”, with Bernard Hoekman and Clément Malgouyres  
*The World Economy*, 2018.
- “Services Trade Policy and Sustainable Development”, with Bernard Hoekman  
*World Development*, 2018.
- “Institutional Design of Voluntary Sustainability Standards Systems: Evidence from a New Database”, with Bernard Hoekman, Marion Jansen, Philip Schleifer, Olga Solleder, Regina Taimasova and Joseph Wozniak  
Accepted at *Development Policy Review*, 2018.
- “Services Trade Policy and Manufacturing Productivity: The Role of Institutions”, with Cosimo Beverelli and Bernard Hoekman  
*Journal of International Economics*, 2017.
- WORKING PAPERS “Trade Liberalization, Roads and Firm Productivity” (2019), with Marco Sanfilippo and Asha Sundaram

“Asymmetric Cultural Proximity and Greenfield FDI” (2017), with Giorgia Giovannetti, Mauro Lanati and Filippo Santi

“Services Input Intensity and US Manufacturing Employment: Responses to the China Shock” (2017), with Omar Bamieh, Adam Jakubik and Bernard Hoekman

“The Political Economy of Services Trade Agreements” (2016), with Mathilde Lebrand

## CHAPTERS IN BOOKS

“Services Market Liberalization, Economic Governance, and Trade Agreements” with Bernard Hoekman, in “The Political Economy of Structural Reforms in Europe,” edited by Nauro Campos, Paul De Garuwe and Yuemei Ji. *Oxford University Press*, 2018.

“Analysis of Services Trade Policy” with Bernard Hoekman, in “The UK and Developing Countries: A deeper look at issues surrounding Trade in Services and Free Trade Agreements,” edited by Bernard Hoekman, Jim Rollo, Rorden Wilkinson, Alan Winters. *The UK Trade Policy Observatory, University of Sussex*, 2017.

“Globalization and Structural Change: Upheaval in the Nineties or in the Noughties?” with Marion Jansen and Weisi Xie, in “Factory-Free Economy: Outsourcing, Servitization, and the Future of Industry,” edited by Lionel Fontagné and Ann E. Harrison. *Oxford University Press*, 2017.

## REPORTS

“WTO Dispute Settlement and the Appellate Body Crisis: Insider Perceptions and Members’ Revealed Preferences”, with Bernard Hoekman, Petros Mavroidis, Maarja Saluste and Robert Wolfe. *Bertelsmann Stiftung Working Paper*, 2019.

“Voluntary Sustainability Standards, Trade and Sustainable Development”, with Bernard Hoekman, Philip Schleifer, Luc Fransen and Jonnna Gjaltema. *3rd UNFSS Flagship Report* (Chapter 1), 2018.

“Critical Connections: Promoting Economic Growth and Resilience in Europe and Central Asia”, with Omar Bamieh and Bernard Hoekman. *World Bank Report* (Chapter 7), 2018.

“Services Trade Policy, Domestic Regulation and Economic Governance”, with Bernard Hoekman. *European Economy* (Discussion Paper 058), 2017.

“Social and Environmental Standards: From Fragmentation to Coordination”, with Bernard Hoekman, Philip Schleifer, Regina Taimasova and Joseph Wozniak. *Joint ITC/GGP Publication*, 2017.

“Social and Environmental Standards: Contributing to More Sustainable Value Chains”, with Bernard Hoekman, Marion Jansen, Philip Schleifer, Olga Solleder, Regina Taimasova and Joseph Wozniak. *Joint ITC/GGP Publication*, 2016.

“Services and Sustainable Development: A Conceptual Approach”, with Bernard Hoekman. *ICTSD Publication*, 2016.

POLICY ARTICLES  
AND COMMENTARY

“WTO dispute settlement and the Appellate Body crisis: Insider perceptions and Members’ revealed preferences”, with Bernard Hoekman, Petros Mavroidis, Maarja Saluste and Robert Wolfe. *VoXEU*, 2019.

“Future of EU’s trade policy and non-trade objectives”, blog post in *Future of Globalization*, DIE, 2019.

“Services Trade Policy, Economic Governance and Manufacturing Productivity”, with Bernard Hoekman, in Alfredo De Feo and Brigid Laffan (eds.), *Scrutiny of EU Policies*. EUI e-book, 2017.

“Services Trade Restrictiveness, Economic Governance and Manufacturing Productivity”, with Cosimo Beverelli and Bernard Hoekman. *VoXEU*, 2015.

WORK IN PROGRESS	<p>“Performance Evaluation and Export Promotion Agencies: Does one size fit all?,” with Mauro Boffa and Bernard Hoekman</p> <p>“Institutions, Services Reforms and Manufacturing Productivity: The Case of Italian Firms,” with Omar Bamieh, Cosimo Beverelli, Francesco Bripi and Bernard Hoekman</p> <p>“Institutions and Firms’ Organization: Asymmetric Effects of Trade on Productivity and Welfare,” with Mathilde Lebrand and Alberto Osnago</p> <p>“The Political Economy of Migrants Integration”</p>
RESEARCH/POLICY PRESENTATIONS (ALSO SCHEDULED)	<p>2019: DIE research seminar (Bonn); Ruhr University Bochum research seminar (Bochum); EUI Asia-EU trade workshop (Florence); OECD Working Party of the Trade Committee (Paris); OECD research seminar (Paris); UNIDO, UNU MERIT, ESRC GPID network conference on the future of industrial work (Vienna); Trade and Investment in Services Associates (TIISA) annual conference (Bern); XVI annual conference of the Euro-Latin Study Network on Integration and Trade (Paris); World Trade Forum (Bern).</p> <p>2018: GTDW (Geneva); UNCTAD policy seminar (Geneva); CSAE (Oxford); Dept of Economics research seminar (Hanover); GLAD conference (Göttingen); Tinbergen Institute Conference on International Trade and Development (Amsterdam); EEA annual congress (Cologne); NTMs week (Geneva); DICE brownbag seminar (Düsseldorf)</p> <p>2017: T4SD forum (Geneva); LSE Structural Reform and European Integration workshop (London); ETSG (Florence); DEGIT (Paris); AERC fellowship kick-off meeting (Nairobi); Bank of England seminar (London)</p> <p>2016: World Trade Forum (Florence); DG ECFIN Fellowship-Initiative 2016-2017 kick-off meeting (Brussels); ETSG (Helsinki); EEA annual congress (Geneva); Environmental Politics &amp; Governance Conference (Gerzensee); EIST conference (Florence); UNCTAD-GGP Atelier de coordination (Florence)</p> <p>2015: ITSG (Rome); ETSG (Paris); Trade Policy Research Network conference (Florence); University of Modena Political Economy seminar (Modena)</p> <p>2014: ETSG (Munich); FIW Research Conference (Vienna)</p>
FELLOWSHIPS AND GRANTS	<p>Member of the Horizon 2020 project "Realising Europe's Soft Power in External Cooperation and Trade" (2018-2021)</p> <p>AERC fellowship on Regional Integration in Africa (2017-2018)</p> <p>DG ECFIN Fellowship Initiative (2016-2017) - with Bernard Hoekman</p> <p>European University Institute, Fourth Year Grant (2014)</p> <p>Italian Ministry of Foreign Affairs DG PCC Grant (2010-2013)</p> <p>Bocconi University Grant (2005/2006 and 2007/2008)</p>
RESEARCH/POLICY CONSULTANCIES	<p>Client: UNCTAD/UNFSS - Theme: Voluntary Sustainability Standards, Trade and Sustainable Development - 2018 - with Bernard Hoekman and Philip Schleifer</p> <p>Client: The World Bank - Theme: Policies for connectivity in the Europe and Central Asia Region - 2017 - with Bernard Hoekman and Omar Bamieh</p> <p>Client: ERIA - Theme: Services in the context of the Regional Comprehensive Economic Partnership - 2016</p>
REFEREEING	<p>Journal of International Economics, Journal of Development Economics, International Tax and Public Finance, Review of International Economics, Sustainability</p>
SHORT RESEARCH APPOINTMENTS	<p>Global Governance Programme (RSCAS/EUI) - Part-time Research Assistant - 2015</p> <p>Migration Policy Centre (RSCAS/EUI) - Part-time Research Assistant - 2013/2014</p>

World Trade Organization, Economic Research and Statistics Division - Internship - 2012  
Bocconi University - Part-time Research Assistant - 2009

TEACHING  
AND TA ACTIVITY

EUI, Academy of Global Governance Executive Training “Services in the Global Economy: Analytical Tools and Policy Frontiers” (2018)  
EUI, TAships PhD level: Microeconomics III (2012) / Microeconomics II (2013)  
NYU Florence, TAships Undergraduate level: International Economics (Fall 2013 - Spring and Fall 2014)